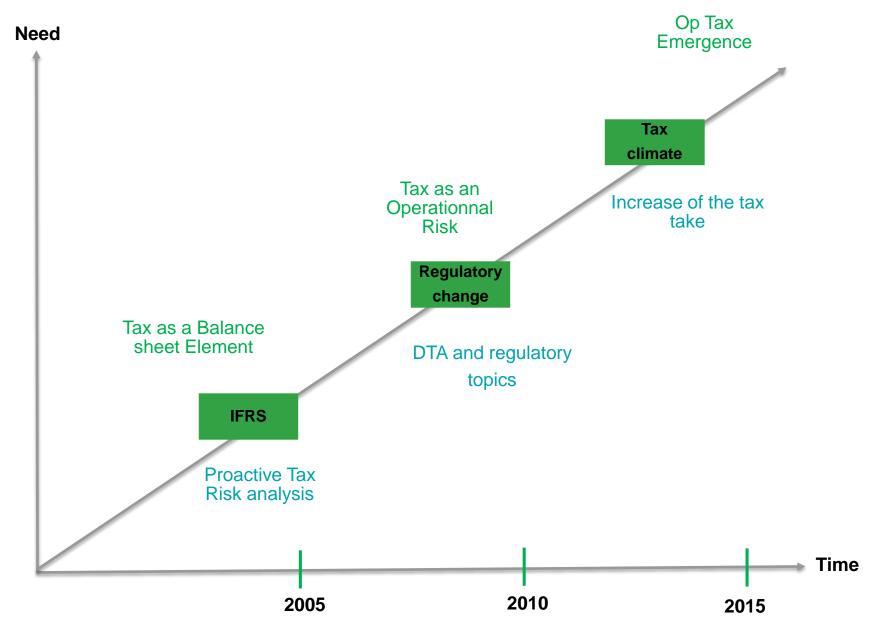




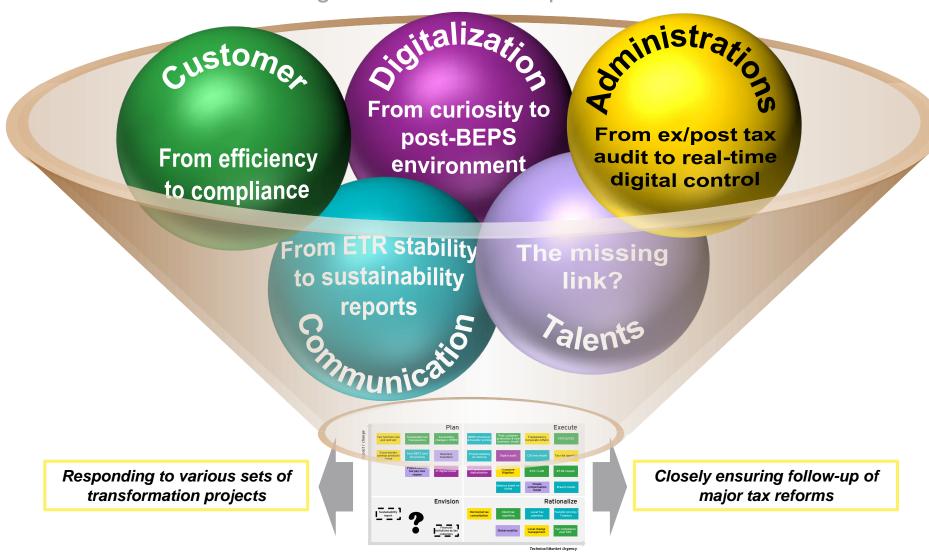
## Tax Risk Managment: The growing historical need





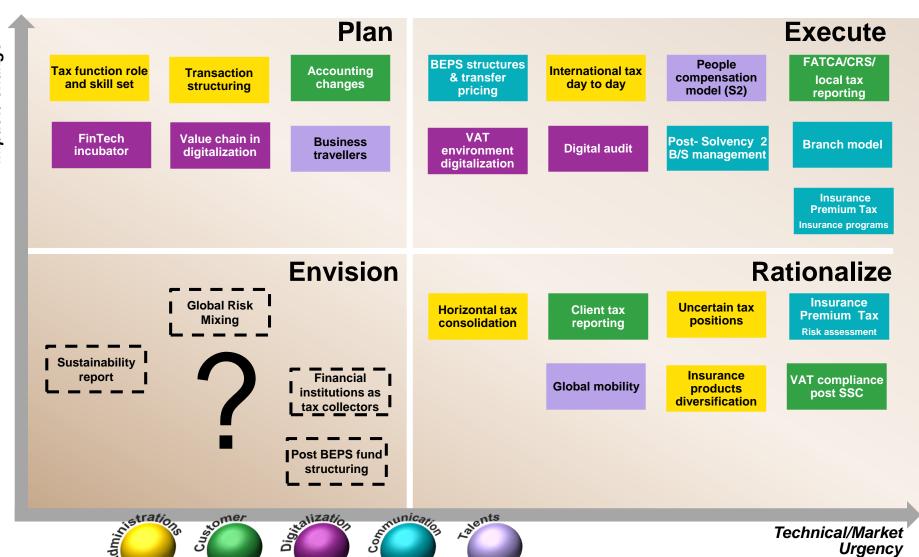
# Background and challenges of Tax, Legal and Regulatory functions

FY16 financial services agenda: a crowded space



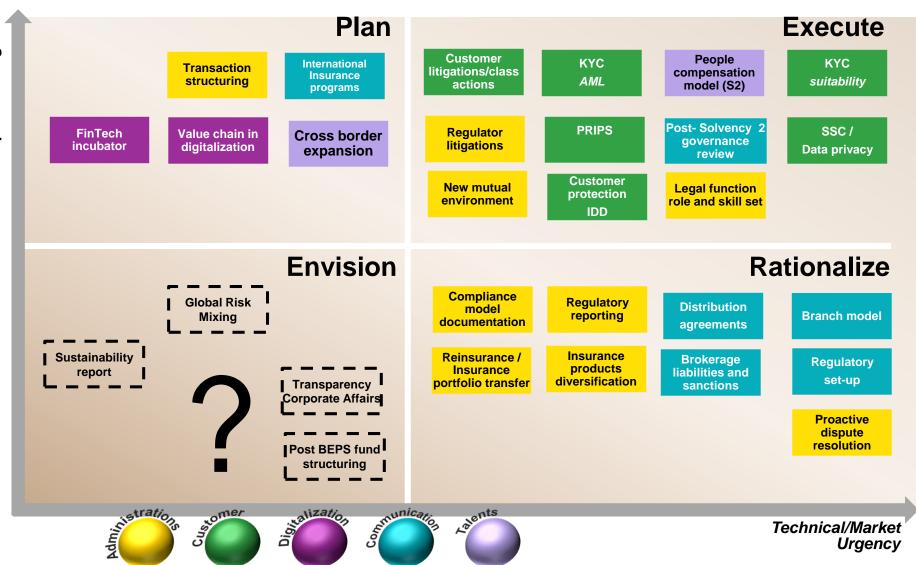


## **Background and challenges of Tax function**





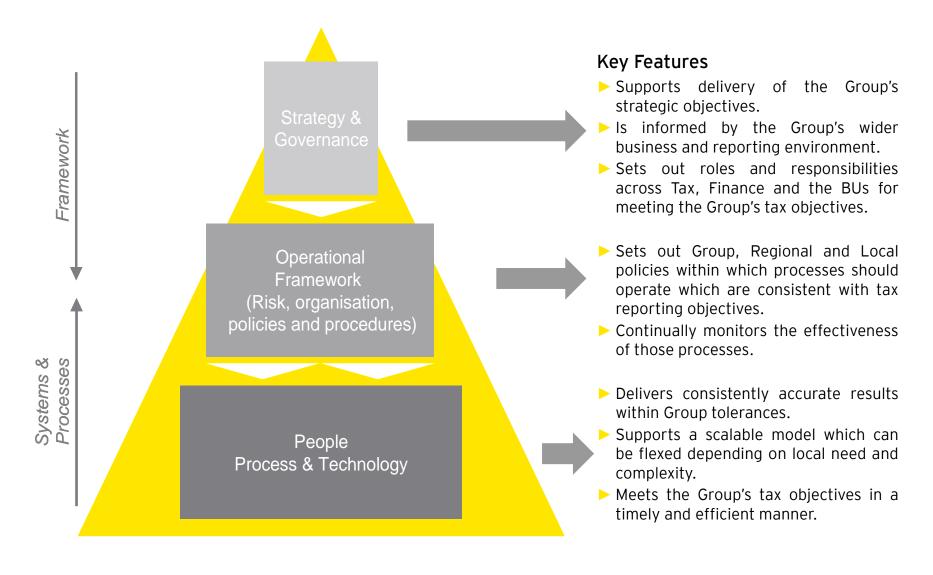
# Background and challenges of Legal and Regulatory functions





## Some concepts over tax function

## Tax function key parameters





## Some concepts over tax function

## Tax function key parameters

### 2. Policy

- Develop and implement foreign, national and local tax strategy
- Monitor and support tax legislation and policy
- Develop and monitor tax risk management framework
- Establish and publish tax policies and procedures
- Develop and confirm internal controls for tax

### 3. Organization

- Develop and implement foreign, national and local tax strategy
- Establish scope and governance of tax operations

#### 6. Data

- Maintain tax master data
- Record retention and contemporaneous documentation
- Manage corporate income tax accounting
- Manage corporate income tax and related compliance
- Manage corporate income tax exams and controversy
- Manage indirect taxes (i.e., VAT)
- Manage indirect tax exams and tax controversy
- Manage transfer pricing compliance
- Manage income tax withholding

### 7. People

- Develop and implement tax function strategy, structures and positions
- Tax governance and administration
- Develop and train employees

### Operation Strategy

- Develop and implement foreign, national and local tax strategy
- Monitor and support tax legislation and policy
- Develop and monitor tax risk management framework
- Establish scope and governance of tax operations

# Operation Strategy Policy Organization Governance **Processes** Data Technology People Performance Management **Performance Management**

- Establish and publish tax policies and procedures
- Develop and monitor tax key performance indicators

#### 4. Governance

- Develop and monitor tax risk management framework
- Establish scope and governance of tax operations
- Establish and publish tax policies and procedures
- Develop and confirm internal controls for tax

#### 5. Processes

- Provide transaction advice and business support
- ▶ Establish and publish tax procedures
- Develop and confirm internal controls for tax
- Record retention and contemporaneous documentation
- Manage corporate income tax accounting
- Manage corporate income tax and related compliance
- Manage corporate income tax exams and controversy
- Manage indirect taxes (i.e., VAT)
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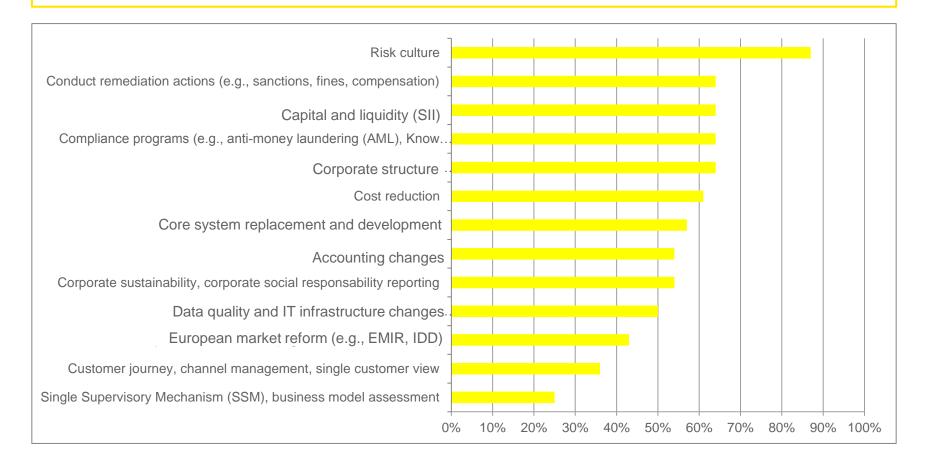
## 8. Technology

- Develop and confirm internal controls for tax
- Maintain tax master data
- Manage corporate income tax accounting
- Manage corporate income tax and related compliance
- Manage corporate income tax exams and controversy
- Manage indirect taxes (i.e., VAT)
- Manage indirect tax exams and tax controversy
- Manage transfer pricing compliance
- Manage income tax compliance



# What are you doing? Details

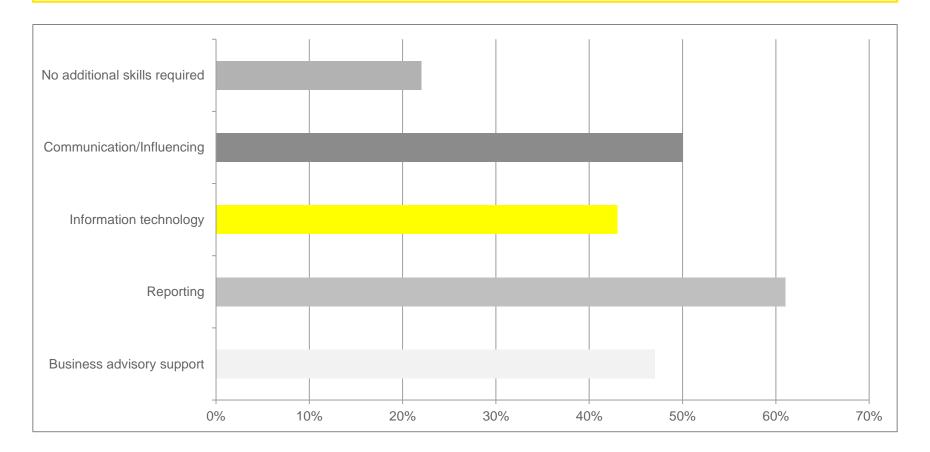
We asked 30 companies to rate their level of tax involvement in group change programs. The percentage shows how many respondents ranked the involvement of tax as a high or medium focus on these issues:





# What are you doing? Details

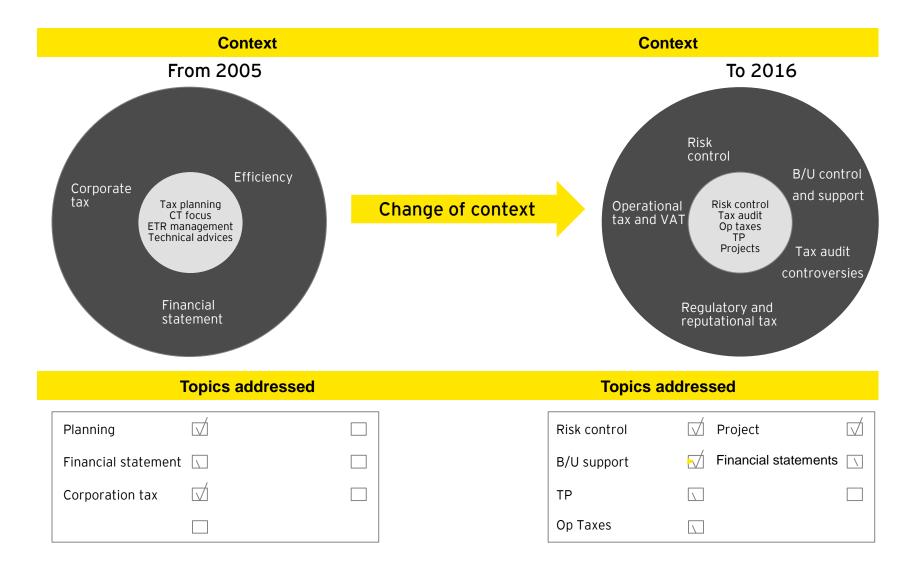
The table below identifies which (if any) additional skills our survey respondents think they will need most in their tax department over the medium term in order to deal with the impact of change:





## Outcome

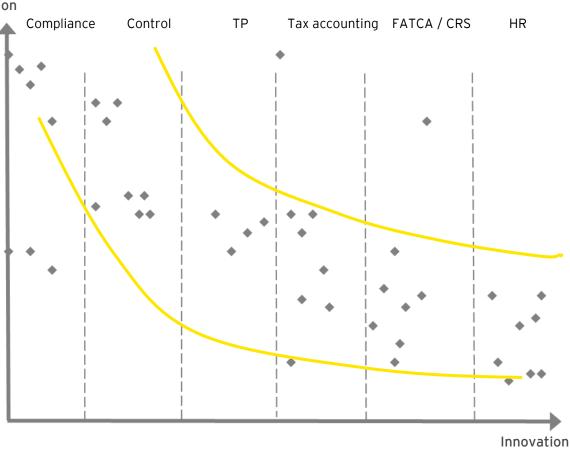
## Benchmarking the evolution of Group Tax functions





# Paneuropean benchmark Tax function agenda



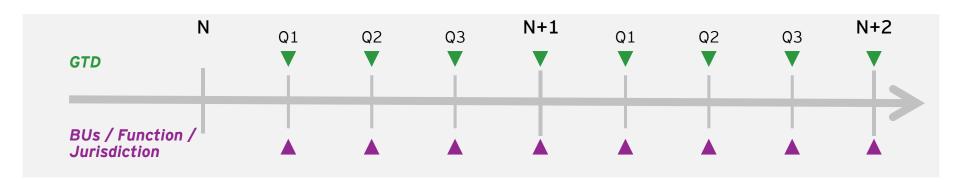


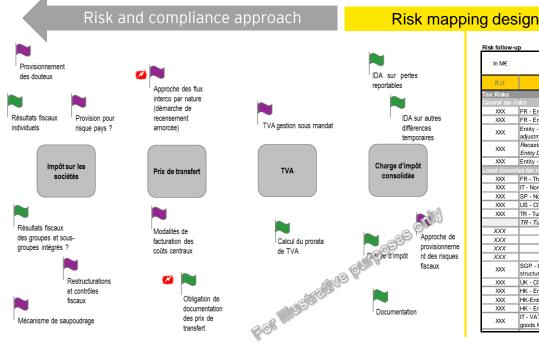
## Global trend

- In overall, tax functions are rather highly implicated in traditional assignments.
- ► However, the tax functions' implication tends to decrease with respect to new challenges.



# Risk management, Watch-tower and process



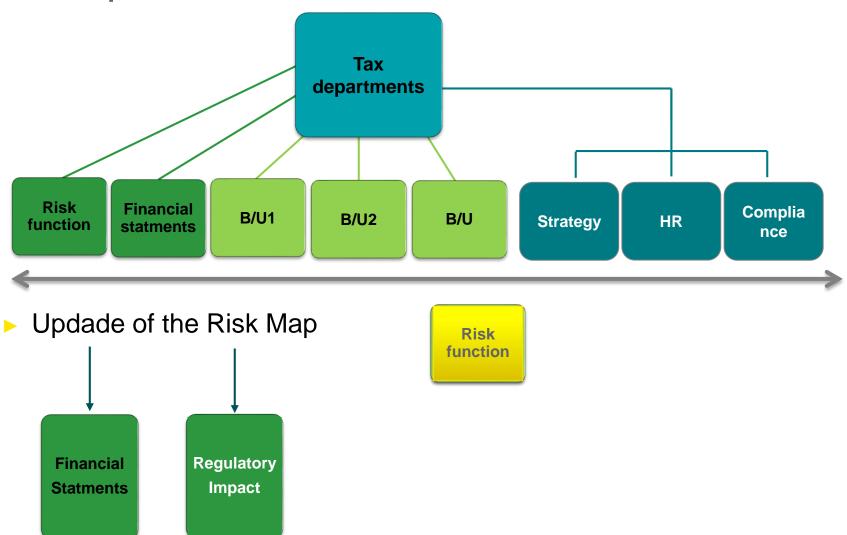


#### Risk follow-u Q4 FY N Q1 FY N+1 P&L Var. In M€ R.U Description as of 31/12/XX Notes FR - Entity - TVA - Cost sharing association France FR - Entity - VAT - High VAT prorata on IT costs Entity - Transfer pricing risk (CIT) - Offset against Entity DTA (166,0)(166,0)adjustments Recasting of Entity transfer pricing risk (CIT) - Offset against 166.0 166.0 Entity DTA adjustments XXX Entity - Transfer pricing risk (VAT) (52.0) (52,0)FR - Thin cap risk (8,4) (8,4) XXX IT - Non deductible interest (thin cap) (25,6) (25,6)SP - Non-deductible interest (Branch's free capital) (7,0)(7,0) XXX US - CIT - Hybrid financing (21,7) (21,7) TR - Turkey (Tax audit) XXX TR - Turkey (risks identified in XXX project) (16.5)(16.5)XXX (5,0)(5,0) XXX (2,8) Turkey - TP risks for non-cash guarantees XXX Turkey - stamp tax (2,4)XXX Turkey - WHT on loans from Entity (6,3)SGP - CIT - Potential disallowance of tax credit claim from 4,8 (6, 1)structured transaction UK - CIT risk on XXX operation (14,6)(14₁6%) XXX HK - Entity - CIT - Trading losses on Derivatives (10,0)XXX HK-Entity - Compensation for the sale of shares in Entity HK - Entity - CIT - Gain on disposal of interest Entity IT - VAT - Recasting of some naval leasing trade into a sale of (3,7)\_ (3,7)goods for VAT purposes

Roll-fwd tax risk monitoring spreadsheet

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## **TRM: In practice**



NB: A Quaterly Process

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